

Per Phone Analysis for Migration to HealthNet IP Phone Service

Analysis using current pricing

Monthly Centrex phone cost, with voice mail, including all taxes and additions	\$ 26.10	Monthly service for a centrex phone with voice mail and multiple line appearances in 2009-2010	
Monthly IP Phone Cost for First Three Years			
Cost of an IP Phone handset	\$ 347.60	Based on cost of Cisco 7945G w/Gigabit Switch, color screen, including Call Manager and Unity Licenses*	
Monthly IP Phone Service Charge from HealthNet, including all taxes	\$ 7.75	Actual HN 09-10 rate, includes voicemail, configuration, call tree programming, warranty on handset.	
Monthly cost to finance purchase of phone	\$ 9.87	3 year financing with Florida Consolidated Equipment Financing Program at 1.36%	
TOTAL COST PER MONTH	\$ 17.62		
Monthly Savings per Phone	\$ 8.48		
Annualized savings, per Phone	\$ 101.76		
Monthly IP Phone Cost after First Three Years			
Monthly IP Phone Service Charge from HealthNet, including all taxes	\$ 7.75		
Monthly Savings per phone	\$ 18.35		
Annualized savings, per Phone	\$ 220.20		
Cost Avoidance	Centrex Phone	HealthNet	
Charge to fix a problem	\$100.00 minimum + \$75.00/hr after the first hour	\$0.00	
Install a new phone or move a phone	\$100.00 minimum + \$75.00/hr after the first hour	\$0.00	

* For illustration purposes only. There are several models of IP Phone available at different prices. Financing is an option and can be arranged for large purchases, or phones can be purchased outright.